



MEET OUR SALES STAFF

Jeff Faulkner



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With the vast economic changes occurring in America today, it is vital that new home buyers take care to acquire homes that allow them to take advantage of every possible tax benefit possible. But tax breaks given to new buyers are not enough in today's world-home buyers deserve a quality home that is energy efficient and keeps their regular, ongoing bills low on a regular basis. I have spent over seventeen years working in the manufactured housing business working to make sure my customers are able to buy homes that provide continual benefits such as low heating and cooling costs as well as helping each customer receive the fullest benefit from current tax laws. My experiences have taught me that a company like Home-Mart provides excellent, affordable homes for a wide variety of customers-and that it is my job to make the right home easy to find, without the stress and worry some home buyers experience when they go out to buy a home.

Over the years in the manufactured housing industry, I have also learned the incredible value of listening to the customer and their individual needs. The home seekers we work with here at Home-Mart will tell you what they want, given the opportunity, and I work hard to let my customers make their voice heard. My prospective buyers know that I care about them not only as prospective buyers, but as real people who are doing their best to find a quality home for themselves and their family.

As I work to help people feel comfortable with our safely built houses, places where people can relax and enjoy their busy lives, I have enjoyed observing the upbeat energy and genuine enthusiasm of our sales staff. Selling houses is more than just putting a roof over people's heads; it's about giving customers a chance to make their dreams and reality merge. Selling houses requires staying updated with continual training and connecting with factory representatives, but it is more importantly about people. Treating people with kindness and respect is the only way to work in our world. I am grateful to be part of a sales team that knows how important your needs are and is vitally interested in meeting those concerns and expanding your home owning possibilities in a respectful and genuine manner.

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